

On-Campus Interviews

AXA Equitable

www.axaonline.com

Company Profile: AXA Equitable is an established financial services leader helping individuals and businesses define and meet their financial goals through offerings of financial planning, protection strategies, estate planning, investment services, and risk management

Position:

Financial Advisor (Full Time) - Financial Advisors are professionals who represent AXA Financial in communities around the U.S. Responsibilities include meeting with clients every day to assist them in developing customized financial strategies through each life stage.

Majors: All

Center For Youth

www.centerforyouth.net

Company Profile: Not-for-profit human services agency serving runaway and homeless youth and their families through comprehensive services including counseling, emergency shelter, prevention education, job readiness and school-based services.

Positions:

Prevention Educators

Social Learning Specialists - The Social Learning Specialist is a part of a collaboration of community youth service providers who provide assistance to students of the Franklin Educational Campus. All services are provided on campus, throughout the school year (Sept-June) only. Social Learning Specialists provide conflict resolution services including mediations. They facilitate prevention education services via skill building groups and planned duplication sessions on topics such as: anger management, decision making and relationships.

Counselors - The Community Based Counselor is responsible for providing on-going individual and family counseling to youth/families seeking Center services. Particular emphasis is placed on family work which can be done during evening hours when family members are more available. The Community Based Counselor will complete the comprehensive assessment begun by the triage/intake counselor. S/he will work with the youth to develop an Individual Service Plan which is directed by the youth.

Majors: Human Services, Education, Counseling

Cintas

www.cintas.com

Company Profile: Cintas designs, manufactures and implements corporate identity uniform programs, provides entrance mats, restroom cleaning and supplies, promotional products, first aid and safety products, fire protection services and document management services for approximately 800,000 businesses.

Positions:

Management Trainees (Full Time) – They participate in an extensive, well-structured, two-year training program, designed to provide a strong knowledge of all aspects of our business, as well as the uniform and facility services industries overall. This program combines a series of rotations in various departments and classroom seminars, with the purpose of preparing the individual for what area best matches his or her interests, skills, and abilities.

Sales Representatives (Full Time) - They focus on new, business to business account development. Responsibilities include prospecting, cold calling, setting appointments with prospects, presenting programs, and delivering a sales quota.

Major: Business

Colonial Voluntary Benefits

www.coloniallife.com

Company Profile: Colonial Life is committed to helping working Americans and their families minimize personal financial risk with a comprehensive offering of voluntary benefits through the workplace.

Positions:

Agency Development Manager, Agents

Majors: All

Dial America

www.dialamerica.com

Company Profile: Dial America is the nation's largest privately held telemarketing company.

Position:

Account Specialist (Part Time)

Major: All

Enterprise Rent-A-Carwww.enterprise.com

Company Profile: Enterprise Rent-A-Car is the largest rental car company in North America. They operate more than 878,000 rental and fleet management vehicles worldwide and have opened more than 400 locations last year.

Position:**Management Trainee (Full-Time and Paid Internship)**

You will learn to run a business, hire and manage your own team and gain business training that helps you succeed anywhere. Enterprise promotes from within, so their trainee program is the fast track to a great management career. Trainees typically receive one or more promotions their first year. Their promote-from-within policy also helps growth in other departments, such as Loss Control, Human Resources, Recruiting, Marketing and Accounting.

Majors: All

Fastenal Companywww.fastenal.com

Company Profile: They are an industrial and construction distributor with over 2000 locations in the United States and internationally.

Positions:**Outside Sales/Manager Trainee****Sales Support and Business Internship (Paid)****Majors:** All

GEICOwww.geico.com

Company Profile: GEICO is the nation's fourth-largest and fastest-growing auto insurance company.

Positions: (Full Time)

Claims Representatives - As a Claims Representative, you will go through an extensive training program where you will learn the fundamentals of insurance claims and how to handle initial loss reports from customers.

Service Counselors - As a licensed insurance professional, you will be trained to delight the customers by handling their policy changes and selling them additional products and services. The extensive training program will provide you with the resources and support to ensure that the policyholders are continuously delighted.

Emerging Leaders Program - For years, GEICO has hired college graduates into leadership development programs. These selective fast-tracks identify graduates who have succeeded academically, possess leadership skills, and who have a strong desire to one day be in a supervisory or management position.

Actuary (Math Majors) – Job responsibilities include analyzing premium and loss data using various computer and statistical programs, helping to develop new insurance products, assisting our underwriters in determining drivers' risk levels, and suggesting systems updates, capabilities and requirements.

Majors: All

Girl Scouts of Genesee Valley

www.gsgv.org

Company Profile: Serves girls 5-17 in Monroe, Genesee, Livingston, Orleans and Wyoming Counties. They operate two summer camp programs: day camp in Perinton and resident, weekend and day camp in Arkport.

Positions: Various Summer Positions (archery specialist, ropes course instructor, nature specialist, arts & craft specialist, first aider, lifeguard, assistant director, boating instructor, counselors)

Majors: All

Heritage Christian Services

www.heritagechristianservices.org

Company Profile: At Heritage Christian Services, they offer a number of programs to support families who care for a loved one with developmental disabilities. It is their mission to provide meaningful living and working environments for individuals with special needs, and to provide the highest quality care.

Positions: Full-Time, Part-Time and Internships

Resident Counselors - Resident counselors support individuals who have developmental disabilities, such as mental retardation and cerebral palsy, in their homes. They assist the individual daily with independent living skills including developing interpersonal relationships, planning recreational activities, cooking and cleaning.

Registered Nurse - The RN works as part of the Nursing Team and works closely with the clinicians, therapists and support staff to provide medical support and oversight to multiple programs

Service Coordinator - Working with the supervision of the Director of Service Coordination and Department Assistants, the Service Coordinator has the responsibility of accessing services for consumers in the community.

Majors: Human Services, Nursing

Invisible Fencewww.invisiblefence.com

Company Profile: Leader of pet containment in the industry, providing solutions for any behavior problems.

Positions:

Marketing Position
Sales Consultants

Majors: Business, Communication

M&T Bankwww.mtb.com

Company Profile: M&T Bank is considered one of the country's most highly regarded regional banks. They were founded more than 150 years ago in Western New York, where they are still headquartered.

Positions:

Entry-Level Sales Development Program (Full Time) - If you are interested in developing your sales career in finance services, the Sales Development Training Program will help individuals succeed in retail banking.

The 6-month training program is a combination of structured classroom sessions as well as on the job skill development. Trainees will rotate through all phases of the branch team from teller to platform sales to consumer lending. Participants will follow a licensing path to be trained and certified for select security licenses.

Teller (Full Time)

Majors: All

McCall Staffingwww.mccallstaffingassoc.com

Company Profile: Staffing firm

They have multiple opportunities in various disciplines. They are primarily looking for students with degrees in Accounting, Business, Information Technology and Human Resources.

Positions:

Full Time, Paid Internships

Major(s): All

Next Generation Solutions

www.nextgenjobs.com

Company Profile: Rochester-based, NYS Woman-Owned Business Enterprise certified (WBE) computer consulting firm that provides professional contract, contract-to-hire and direct placement services in the software systems domain.

Positions:

Software Engineer, Software Test Engineer, Quality Assurance Specialist, Systems Specialist and Customer Service (Full Time)

Majors: Computer Science, Computation Science, Math or anyone who has taken computer related courses or have computer related experience

Northwestern Mutual

www.nmfn.com

Company Profile: Northwestern Mutual is the largest direct provider of life insurance.

Positions:

Financial Representatives (Full Time and Paid Internship) - They provide needs-based analysis and financial solutions to help ensure a client's needs are met at every life stage.

Majors: Business

Paychex, Inc.

www.paychex.com

Company Profile: Paychex offers an ever-growing variety of payroll and human resource products and services that help clients do what they do best — run their business. From calculating payroll and filing tax payments to administering retirement plans and workers' compensation, Paychex gives its clients relief from administrative hassles so they can focus on their bottom line.

Positions: (Full time and Internships)

Credit Risk Representative - Research and resolve client product and service issues. Perform consumer credit investigation and credit analysis activities. Diffuse difficult client concerns, notifies management of critical situations. Develop enhancements to process or procedures and make recommendations to management. Make sound recommendations on how to fund payroll liabilities.

Benefits Representative - Serving as the initial point of contact for inbound client requests and questions regarding various human resource related products and services such as 401k, section 125, and handbooks. Developing and maintaining professional relationships with all customers.

Sales Support Representative - Present products and services by providing explanations and information to potential clients. Plan and organize call schedule and outside sales representatives sales calls. Maintain strong knowledge base of all Paychex products and services. Submit various reports on a weekly or monthly basis.

Majors: All

PICS Telecom Corp.

www.picstelecom.com

PICS Telecom has specialized in the sale of new and used telecommunications equipment for our Investment Recovery clients since 1992. We are the premier resource for companies that need to save money on their purchases of telecommunications equipment or generate a better return on the sale of equipment no longer needed.

Positions:

Key Account Sales Representative (Full Time)

Primary customer contact is via telesales and electronic mail so candidates should be particularly effective communicating on the telephone. Provide on the job training, salary during training.

Sales Support Internship (Paid)

Majors: Business, Communication

Reliant Community Federal Credit Union

www.reliantcu.com

Company Profile: Member-owned, cooperative financial institution serving 33,000 members with branches in Sodus, Newark, Canandaigua, Macedon, Webster and Irondequoit.

Positions:

Marketing, IT, Lending, Customer Service

Majors: All

Sherwin-Williams Co.

www.sherwin-williams.com

Company Profile: Since its founding by Henry Sherwin and Edward Williams in 1866, The Sherwin-Williams Company has not only grown to be the largest producer of paints and coatings in the United States, but is among the largest producers in the world.

Position:

Manager Trainee (Full-Time and Internship) - Sherwin-Williams Management/Sales Training Program is designed to prepare recent college graduates for a management or sales career within the company. It equips you to service the commercial market (painting contractors, builders, designers, architects, etc.), which accounts for 80% of the business, as well as the do-it-yourself market, which accounts for about 20% of the business in a Sherwin-Williams store.

THE MANAGEMENT/SALES TRAINING PROGRAM IS ORGANIZED INTO THREE PHASES:

Phase I- In-Store Training

Phase II- Division Training

Phase III- Store Placement

After Phase II completion, you will return to your store and be assigned as an assistant manager as soon as possible.

Majors: All

Target

www.target.com/careers

Company Profile: Target is an upscale discount retailer with a focus on high-quality, on-trend merchandise and the everyday basic all families need at affordable prices.

Positions:

Executive Team Leader (Full Time)- involved in recruiting and hiring, orientation and training, counseling and coaching and on-the-job support of your team.

Executive Summer Internship (Paid) – You will gain a significant knowledge base and have the opportunity to make an impact in a Target Store as an executive in training and project leader. You will return to school having strengthened your leadership and project management skills.

Majors: All

Transitional Services, Inc.

www.tsiwny.org

Company Profile: They are a non-profit agency located in Buffalo, NY that provides opportunities in community living for persons with mental illness. They teach their residents the skills they lack to become more independent.

Positions: (Full-time, part-time and internships)

Resident Counselor (Full Time) - The schedule, which is known in advance for the calendar year, consists of afternoons and overnights. A bedroom/apartment is provided for sleeping. (Sleep is also paid!). An RC works 1:1 with the residents, teaching them the skills needed to live successfully in the community, such as medication management and socialization. This position is extremely educational and experiential due to the level of interaction with the residents.

Counselor 1 (Full Time) - Work a daytime schedule, with shared on-call responsibilities. The Counselor provides resident counseling, support, and skill training. The Relief Counselors and Counselor 1's concentrate on higher level skill development, such as symptom management, social skills, and assertiveness.

Support Counselor (Part Time) - Work 17.5 hours per week, typically in the afternoons and weekends. The schedule can work very well for students. An Associate's degree in Human Services or current enrollment in a Bachelor's program for Social Work, Psychology, or Counseling is required. Support Counselors provide direct skills teaching, such as personal and home management to the residents, and work closely with all team members.

Majors: Counseling, Social Work, Psychology

Travelers Insurance

www.travelers.com

Company Profile: Travelers offers a wide variety of insurance and surety products, as well as risk management services, to numerous types of businesses, organizations and individuals. Their products are distributed primarily through U.S. independent insurance agents and brokers.

Positions: Dispatchers

Unit Managers - Provide overall leadership and direction to a team of claim handlers including coaching, mentoring and development.

Claim Representatives - Conducts coverage investigation and analysis, outside liability investigation and analysis, evaluation of bodily injury and property damage claims, and negotiation and resolution of PL and CL auto bodily injury, homeowner's liability, and commercial general liability claims. Makes face-to-face same day contact with claimants and insureds; provides outstanding customer service, and adheres to company Best Practices.

Medical Case Manager - Office based telephonic medical case management with emphasis on early intervention, return to work planning, coordination of quality medical care on claims involving disability and medical treatment as well as in-house medical reviews as applicable to claim handling laws and regulations. Responsible for helping to ensure injured parties receive appropriate treatment directly related to the compensable injury or assist claim handlers in managing medical treatment to an appropriate resolution.

Majors: All

Waddell & Reed

www.waddell.com

Company Profile: Waddell & Reed offers clients a computer-based financial planning service and a complete portfolio of top performing mutual funds, as well as annuities and life and health insurance products.

Position:

Financial Advisor (Full Time) – A career helping people with their financial planning services. Learn investment, insurance, tax and estate strategies through entry-level program.

Major: Business